

DO YOU POSSESS CHARM OF MANNER?

Once in tramping along a country lane in England I stopped to admire some very wonderful roses that grew in clusters over one door of a little stone cottage.

As I stood there a woman came out of the door of the cottage carrying a baby, and there were two other babies tugging at her dress. This woman said to me in the sweetest and gentlest manner: "Would you mind if I should give you one of the roses?" and she clipped off one with her scissors and handed it to me.

The action of the woman was so gentle, generous and gracious that I was surprised, and when I tried to express my thanks I only stammered and said it was a nice day and looked like rain.

Then I bethought me I was in the land of tips and felt in my pocket for silver. But the woman stopped me and said: "Oh, I would never take money for a rose—but you are an American, and my brother lives in America, and perhaps you will see him and tell him that you saw me and the children."

Then she told her name and her brother's name, but he lived in Illinois or Colorado, she could not say which—it was surely one of these.

I promised to hunt up her brother. Then we shook hands, and I patted the three babies on the head and went away.

I've forgotten the woman's name and the name of her brother, but the incident of meeting her and the big red rose with the morning dew upon it I will never forget. Why? Because she had charm of manner, and that is the rarest and finest thing in the world.

To have charm of manner you do not have to be rich, educated nor handsome—for certainly this woman I have just mentioned was neither. But she was just honest, gracious and considerate and so natural in her actions that she was impressive.

Once in Wannamaker's I wished to buy a cake of soap. The saleswoman showed me a kind at 15 cents a cake that I rather liked. She told me the price and then said, "But here is a kind that we can sell two cakes for a quarter—you see it is a little larger cake, and while not certain, I believe you will like it better or just as well—I am sure that you want the best."

"Give me four cakes of that last," I said, and slapped down a half dollar.

I really only wanted one cake of soap, because I had forgotten to put a cake in my valise, and I would be back home in two days anyway, but that girl's charm of manner caught me.

She was so gracious, so kindly and so interested in pleasing me and worked in such a delicate little complimentary that, in some way, I felt as though she had taken her scissors and snipped off a big red rose with the dew still on it, and handed it to me.

Not all the people in Wannamaker's have charm of manner—this charm that is born of concentration and consideration.

To have charm of manner you must have both respect for yourself and for the other person. Had that Wannamaker girl been in the slightest degree bold it would have dissipated her charm—she was simply natural, earnest, easy, smiling, kindly.

At another time in Wannamaker's I was waited on by a young man who was chewing gum and talking with a girl across the aisle about where he had been the night before and how he had had such a lovely time. He looked it.

The secret of successful salesmanship lies in charm of manner. The person who has it is in possession of a key that will unlock all hearts—and pocketbooks.

If you have charm of manner you can't keep it secret—you will not have to ask for a "raise"—it will gravitate to you every little while.—Elbert Hubbard.

THE MAN AND HIS JOB

One slap on the back is worth three kicks on the shins. Remember that the men in your employ are as conscientious about their work as you are about the business in general. They have their set-backs and discouragements, and one cheerful word from headquarters is often better than a hundred call-downs.

If an employe falls down on his job dismiss him without hesitation; but as long as he remains in your employ make him feel that his best efforts are appreciated. There are enough people to find fault and the whole world wears a big boot that is always ready to kick.

Make every employe in your concern feel that the boss is back of him. Remember that every word of encouragement is worth dollars and cents to you. Slap your man on the back, and don't send him on the job feeling like a spanked child.—Hapgood.

The J. D. Horn Co., Jacksonville, was adjudged a bankrupt by Judge E. O. Locke Tuesday.

THE VESTAL VIRGINS

In ancient times, long before the discovery of any easy way of "striking a light" and making a fire, it was a most important matter that someone see to it that the fire did not die out. Yet it happened, time and again, that there was no light to be had. The fires had been neglected everywhere and the nation found itself in darkness. To rekindle the spark was a most tedious and difficult matter; therefore, the ancients, to prevent a recurrence of the calamity of losing the fire, set apart certain individuals whose sole duty it was in life to keep the light.

In Rome, the preservation of the fire was given a character sacred; a temple was built for the service; and those who were set apart to feed the eternal flame were consecrated as to a religious duty.

Pure young women, known as Vestal Virgins, were chosen as guardian angels of the sacred fire, and if the Vestal Virgin lost her own purity, or let the light in the temple die out, the penalty was death.

Within the temple, night and day, winter and summer, year in and year out, the Vestal Virgin fed her sacred fire. Roman eagles might be flying to the uttermost ends of the earth; Roman legions might be marching in the woods of Germany, or pursuing Picts and Scots on the Grampian Hills, or forming lines of battle on the Euphrates—but in the temple, at Rome, would be found the eternal fire, with the Vestals feeding it, night and day.

If the light went out in the house of any Roman—rich or poor, country or town—he was not left in darkness. Straightway he betook himself to the temple and lit his torch at the fire which the Vestals had kept alive. And all over the vast dominions of Rome there was never a fear of universal darkness, for they knew that if one Vestal fell away from duty, another would take her place, and that Vestals might come and Vestals might go, but the light would shine forever.

Oh, my countrymen! Each of us is a temple; within each of us is lit the sacred fire; within each of us are the better angels of our nature, whose eternal vigilance is needed to keep the temple pure and the light trimmed and burning. As it is with the individual, so it is with the nation. The grandeur of the republic must always rest upon the nobility of the citizen.

Does the sacred fire burn low within me? Then woe unto me, for I have lessened the nation's splendor. Has the light gone out of your life? Then woe unto you, for the nation has lost a part of its glory.—Tom Watson, in His Letter of Acceptance.

RAILROADS AND WOOD PRESERVATION

The recent action by the board of directors of the American Railway Engineering and Maintenance of Way Association in appointing a committee of seventeen to investigate and report upon the subject of wood preservation has shown that the practical railroad men of the country recognize the importance of taking steps to conserve the rapidly diminishing timber supply in the United States.

Timber is one of the principal materials purchased by the railroads, and its economical use is a subject of far-reaching importance. More than 100,000,000 cross-ties are used annually by the different railroad companies, and their average life in this country is not more than six or seven years. From a study of European methods, and the knowledge of wood preservation under conditions in this country, timber testing engineers say it is reasonably certain that an average life of from fifteen to twenty years may be secured by treating the tie with a good preservative and the use of improved devices for the prevention of mechanical abrasion, thus to a large degree diminishing the drain upon the timber supply.

While the quantity of timber used for ties is very great and the problem of a future supply is a serious one, yet this class of timber is not the only one which should receive consideration. A greater length of service from timber now used by railroads for bridges, trestles, piles, fences and transmission poles is greatly to be desired.

This association now consists of about nine hundred members, representing 200,000 miles of railroad track and including among its membership the leading railroad engineers of the country. The object of the association is the advancement of knowledge pertaining to the scientific and economical construction, operation and maintenance of railroads. The method employed to obtain this information is through standing committees appointed by a board of directors. Each committee is appointed to investigate a special subject and to report at each annual meeting, presenting the results of its investigation, followed by recommendations which are published in "The Manual of Recommended Practice" after they have been adopted by the association.

The new Clyde steamer, Mohawk, was launched at the Cramp shipyard at Philadelphia Tuesday afternoon. She is 400 feet long, and it is said will develop a speed of 14 knots. She will at once be put in commission between New York and Jacksonville.

HOW WILL JAPAN GREET OUR FLEET?

From time to time, since the announcement that the fleet would go to Japan, the cry of the Jingo has been heard. It has been declared dangerous to anchor United States warships in a Japanese harbor at present, and tempting Providence to permit American sailors shore leave in a Japanese city.

There are beyond question certain Japanese subjects, chiefly of the lower class, who are not endowed with any great love for America or Americans, exactly as there are in this country, particularly on the Pacific coast, certain American citizens who waste no affection on the Japanese.

If there is in this country sufficient anti-Japanese feeling to cause the outbursts of the past year, it is to be expected that there is a corresponding resentment at that outburst to be found in Japan. But the government at Tokio never took these isolated anti-race demonstrations as at all representative of the feeling of the average American people toward the Yankees of the east, and the solons at Washington have been in no danger of misunderstanding such anti-American cries as have been heard in the mikado's empire.

It might be possible that turbulent Japanese imbued with anti-American sentiments might create some disturbance on shore, if they found nothing in their way, but it is safe to assume that such precautions will be taken by the authorities as to make the possibility of such an outbreak extremely remote.—"Our Navy's Great Task," in August Metropolitan Magazine.

AMERICA MANUFACTURED LINEN

Information supplied by the United States consul at Breslau in regard to the linen industry of Silesia shows the great disadvantage under which the American linen manufacturer struggled until the invention of a process by which the preparation of flax for spinning is accomplished chemically and mechanically.

The average wages paid in Silesia for six 10-hour days are: Male operatives, \$3.57 per week, and women operatives \$2.35 per week. Overseers receive only \$5.70 per week. It was this great disparity between American and foreign wages that made linen manufacture impossible here on a commercial basis prior to the establishment of the mills at North Brookfield, Mass. These mills, although only a few months in operation, are already on a profitable basis, and arrangements are well under way for the establishment of other mills to operate under the Mudge process.

So long a time is required (from 16 to 30 weeks) by the European methods of linen making, that it was impossible for American mills to compete against Europe with its low cost of labor. But by the perfection of a process that makes linen out of flax straw in twelve hours, the industry is now certain to become an important factor in American textile production.

RULES FOR THE SHEATH GOWN

In the Nashville Tennessean, Grantland Rice says that when the sheath gown comes into general circulation among the fairer sex of that city, the following rules will be posted:

1. Not more than 127 men will be permitted to linger on one street corner for any duration of time exceeding five minutes.
2. Any masculine person found carrying concealed opera glasses around his system shall be arrested and fined the full limit of the law.
3. Audible comments on the scenery will be punished by 30 days with smoked glasses. Guilty party will also forfeit the right to stand on the corner.
4. At the first sign of a breeze the audience is politely requested to shut off its lamps until the flaps are nailed down.

MRS. BOOTH ON THE BALLOT

The woman suffrage cause has a valuable advocate in Mrs. Maud Ballington Booth, who was the chief speaker at the annual meeting of the New England Woman Suffrage Association. She said: "I believe emphatically that a woman's place is at home; but where is her home? Mine is all the way from Boston to San Francisco and from Canada to the Gulf. The question is not what a woman should be allowed to do, but can she do it properly? In this reform, home is the very watchword, for all the interests of the home and all the evils that affect the home, are largely dependent upon politics. Women not only should have the power to deal with these, but they could wield it effectively."

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TIGHMAN'S CONDITION POWDER

THE ONLY CURE FOR SALT-SICK IN CATTLE
PROVEN BY TEST OF MANY YEARS
TO BE THE BEST WHEN ON THE MARKET FOR DISEASE IN STOCK OF ALL KINDS
RESTORES APPETITE AND HEALTH AND KILLS THE PARASITES WHICH INFEST THE SYSTEM
TIGHMAN'S IS NOT A FOOD BUT PURELY A STOCK MEDICINE
GIVE IT A TRIAL AND SAVE YOUR ANIMALS
PRICE 25 CENTS A PACKAGE
FOR SALE BY ALL RETAIL DRUGGISTS MANUFACTURED BY
ACKERMAN & STEWART, PALATKA, FLA.

THE COMMAND TO LOVE

You are not commanded simply to love your neighbor. There is a very important qualification attached thereto, and, with it, there comes into play the grim humor that lights up the pages of Scripture; and be sure the uttermost depths are sounded. The command is a large and healthy invitation to self-knowledge, the necessity of which has been insisted on by the sages and prophets of all the tribes of men since experience came out of the underbrush, full of wounds and bruises, in search of a full meal and a soft pallet. The behest is simply to love your neighbors as you love yourself, and the qualification is such as to fit every case; for when you look frankly into the depths of your own heart—into the dark room, as it were, where your native thoughts and desires seethe and rage, and catch a glimpse, however fleeting, of the lair of the beast, you will have to acquire a strange taste for what is almost wholly bad if you fall in love with the things you find there. Let no thin scum of piety, however real it may be, interfere with the thoroughness of this examination; let no veneer of culture and refinement come between your vision and the thing you really are; and when you have seen all there is to be seen, and learned a great deal you never knew before, you will be compelled to admit that your neighbor must indeed be a monster if you cannot love him as you love yourself.—The Home Magazine.

THE TAFT NOTIFICATION

The republican national committee held its official notification rally at Cincinnati Tuesday, and told Mr. Taft that he had been chosen to carry the party to victory (or defeat) in the November election.

Mr. Taft shows by the opening remarks in his speech of acceptance that he realizes in a small way just what he is up against in the task laid out for him by his colleagues. He said:

"We must know, those of us who face the facts, that we are meeting a strong party, headed by an able and experienced candidate, and we should be exceedingly imprudent if we belittled the forces behind him and the resources of an able leader."

REFLECTIONS OF A BACHELOR

Conscientious advice on how to get married would be appreciated.

The toothache, corns, rheumatism, drowsiness, etc., all disappear when your mother-in-law says she plainly heard you when you first stepped up on the porch last night.

The shy, sweet things are not always serious when they say they are going to tell father.

When your mother-in-law gets to telling her daughter in your presence what a good, "obedient" husband she has, or had, and that she never allowed him to "boss" her, get a photograph of him, study it closely, and see if you can't discover some spots where chickens have picked.

J. I. Sheperd, a delegate to the independence party convention in Chicago, almost caused a riot when he nominated William Jennings Bryan to head their ticket. It was with difficulty that the police got him out of the hall without sustaining bodily injury. After he had been removed from the hall his delegation made a motion, which was carried, to have him removed from the committee.

Judge Henry F. Severens of the United States circuit court of appeals has refused to set aside an injunction order recently issued by Judge Thompson of Cincinnati, preventing the internal revenue authorities at Cincinnati from classifying and labeling as alcohol all liquors that contain alcohol, on the ground that a classification and labeling would not properly set forth the character of their product.

The deficit in the postal department for the quarter ending June 30 was nearly three million dollars. Wonder how much it would be if the department were required to pay freight on the envelopes they print and the advertising matter connected with the selling of them at the same rate that printers do.

THE HOG CHOLERA MEDICINE
for sale by the FLA. PACKING & ICE CO., has been endorsed by the highest authority on hog diseases. Try it.
7-3-Stw.

NOTICE

Notice is hereby given that the assessor of Marion county, Florida, met with the board of county commissioners at their usual place of meeting in this county on the 6th day of July, A. D. 1908, for the purpose of hearing complaints and receiving testimony as to the value of property assessed for the year 1908. The said board having increased the value fixed by the assessor on the following described property, to-wit:

West half of an acre east of and adjoining lot 39, Caldwell's ad, Ocala; raised from \$300 to \$1500. Assessed to Mrs. L. F. Marshall.

Lots 4, 5, 6, Benjamin's sub, Caldwell's ad, Ocala; raised from \$700 to \$2000. Assessed to D. S. Woodrow.

West half of southwest quarter and southeast quarter of southwest quarter, section 3, township 15, south, range 24, east—120 acres; raised from \$200 to \$1000. Assessed to E. O. Cordery.

West half of northeast quarter and east half of northwest quarter, section 24, township 15, south, range 24, east—160 acres; raised from \$220 to \$300. Assessed to N. A. Fort.

158 2-3 feet east and west on west side of block 77, O. S., Ocala; raised from \$1000 to \$2000. Assessed to J. D. Robertson.

Southeast quarter of southwest quarter and southwest quarter of southeast quarter, section 23, township 14, south, range 21, east—80 acres; raised from \$3500 to \$5500. Assessed to H. Webb.

Com. 9.10 chains west of southeast corner of northeast quarter of southwest quarter, section 14, township 14, south, range 21, east, east 9.10 chains, north 12 chains, west 15 chains, southeast to point of beginning; raised from \$2000 to \$5000; and 5 acres in southeast corner of southeast quarter, section 20, township 15, south, range 22, east; raised from \$400 to \$1000. Assessed to Florida Lime Company.

Part of lot 9 bounded on north by Frazier lot, east by half section line, on the south by lands of Porter and Archibald, west by Little Lake Weir, section 12, township 17, south, range 23, east—12 1-2 acres; raised from \$500 to \$1500; also lots 1, 2, 4, 5, 6, section 13, township 17 south range 23, east—200 acres; raised from \$3400 to \$12,500. Assessed to Carney Investment Company.

Southwest quarter of northeast quarter and southeast quarter of northwest quarter, except 6 acres to Moore, section 22, township 14, south, range 19, east—74 acres; raised from \$70 to \$140. Assessed to C. C. Curry.

Com. 9.50 chains north of a point 20 chains west of southeast corner, section 9, township 17, south, range 24, east, thence north 3 chains, west 12.54 chains, south 1.68 chains, west to lake, south 1.50 chains, east 432 feet, south 198 feet, east 142 feet, north 198 feet, east to point of beginning—5.63 acres; raised from \$500 to \$2000. Assessed to N. H. DeLans.

South half of southwest quarter except 5 chains square in northeast corner, and except 11 chains north and south on north side of southwest quarter of southwest quarter, section 26, township 17, south, range 24, east—55 acres; raised from \$80 to \$1000. Assessed to W. B. Cogins.

Lots 8 and 9, Teague's sub of lots 54, 59 and 60, Caldwell's Ad, Ocala; raised from \$800 to \$2500. Assessed to R. S. Hall.

Lot 5, sub of lot 34, Caldwell's Ad, Ocala; raised from \$500 to \$1000. Assessed to A. T. Thomas.

The owners or agents of such property are hereby notified that the board will be in session on Monday, August 3rd, A. D. 1908, and will hear any reasons that you may desire to give why the valuation fixed by the said board should be reduced.

S. T. SISTRUNK,
Clerk Circuit Court and ex-Officio
Clerk Board of County Commissioners.

NOTICE

In the Circuit Court of the Fifth Judicial Circuit of Florida, in and for Marion County—In Chancery, Steven Riggins, Complainant, vs. Anna Riggins, Defendant.—Order for Constructive Service.

It is ordered that the defendant herein named, to-wit: Anna Riggins, be and she is hereby required to appear to the bill of complaint filed in this cause on or before Monday, the 3rd day of August, 1908.

It is further ordered that a copy of this order be published once a week for eight consecutive weeks in the Ocala Banner, a newspaper published in said county and state.

This 20th day of May, 1908.
S. T. SISTRUNK,
Clerk Circuit Court, Marion Co., Fla.
By H. B. Foy, Jr., D. C.
O. T. GREEN,
Complainant's Solicitor. 5-22.

ADMINISTRATOR'S NOTICE FOR FINAL DISCHARGE

Notice is hereby given that on the seventeenth day of August A. D. 1908, at the hour of ten o'clock a. m., the undersigned, as the administrator of the estate of James H. Howard, late of Marion county, deceased, will make application to the County Judge for Marion County, Florida, for a final discharge of his administration of said estate, and at the same time present his final accounts.

2-14-6m JAMES H. HOWARD.

NOTICE

In the Circuit Court of the Fifth Judicial Circuit of Florida, in and for Marion County—In Chancery, Walter S. Gates, Complainant, vs. Hattie Gates, Defendant.—Order for Constructive Service.

It is ordered that the defendant herein named, to-wit: Hattie Gates, be and she is hereby required to appear to the bill of complaint filed in this cause on or before Monday, the 3rd day of August, 1908.

It is further ordered that a copy of this order be published once a week for eight consecutive weeks in the Ocala Banner, a newspaper published in said county and state.

This 21st day of May, 1908.
S. T. SISTRUNK,
Clerk Circuit Court, Marion Co., Fla.
By H. B. Foy, Jr., D. C.
EDWIN SPENCER,
Complainant's Solicitor. 5-23

NOTICE

In the Circuit Court of the Fifth Judicial Circuit of Florida, in and for Marion County—In Chancery, John R. Williams, Complainant, vs. Charles W. White et al. Defendants.—Order for Constructive Service.

It is ordered that the defendants herein named, to-wit: James M. Smith and James O. Johnson, be and they are hereby required to appear to the bill of complaint filed in this cause on or before Monday, the 3rd day of August, 1908.

It is further ordered that a copy of this order be published once a week for eight consecutive weeks in the Ocala Banner, a newspaper published in said county and state.

This 20th day of May, 1908.
S. T. SISTRUNK,
Clerk Circuit Court, Marion Co., Fla.
By H. B. Foy, Jr., D. C.
O. T. GREEN,
Complainant's Solicitor. 5-22.

NOTICE OF FORECLOSURE SALE

Notice is hereby given that under and by virtue of a certain final decree entered by the Judge of the Circuit Court of the Fifth Judicial Circuit of Florida, in and for Marion county, in chancery sitting, on the 24th day of June, A. D. 1908, in a certain cause therein pending, wherein Morgan V. Gress is complainant, and Robert J. Knight, also known as R. J. Knight Pine Lumber Company, a corporation organized and existing under the laws of the state of Florida, Herbert L. Anderson and P. R. Lester are defendants, the undersigned special master in chancery, appointed therein to execute said final decree, will, on Monday, the 3rd day of August, A. D. 1908,

during the legal hours for sales under such decrees, at the premises where the sawmill hereinafter mentioned is located, being about five miles east of city of Ocala, Marion county, state of Florida, on or near what is commonly known as the Silver Springs branch, or spur, of the Seaboard Air Line Railway, offer and sell to the highest and best bidder for cash the following described personal property, viz:

1 new 65 H. S. G. make boiler; 1 second hand Adams make boiler; 1 new 65 H. S. G. side crank engine; 1 iron mill frame and saw carriage. Lane make; two 54 circular saws; two 36 butting saws; 4 new timber carts and chains; 1 blacksmith shop tools and equipment, also shafting pulleys, belting; 1 stave machine; 1 mill shed, 32x160; 1 board edger; 1 set of live rollers and rigging; 1 Perfection shingle machine; 1 forty-foot Georgia Iron Works saw carriage; 1 Reppard roller; 1 Filer & Stowell 10x16 twin engine; 1 45 H. P. Adams engine; 1 shingle bolter and packer; 250 feet of 10, 12 and 16 inch new belting; 2 Bradley Wagon carts; 3 steel split pulleys; 1 slab conveyor complete, with chain; also sawmill complete, with all appurtenances thereto, or so much of the above described property as may be necessary to satisfy the said final decree and costs of suit.

L. S. BECK,
Special Master in Chancery.
L. N. GREEN,
Complainant's Solicitor. 7-3.

NOTICE

In the Circuit Court of the Fifth Judicial Circuit of Florida, in and for Marion County—In Chancery, Steven Riggins, Complainant, vs. Anna Riggins, Defendant.—Order for Constructive Service.

It is ordered that the defendant herein named, to-wit: Anna Riggins, be and she is hereby required to appear to the bill of complaint filed in this cause on or before Monday, the 3rd day of August, 1908.

It is further ordered that a copy of this order be published once a week for eight consecutive weeks in the Ocala Banner, a newspaper published in said county and state.

This 8th day of June, 1908.
S. T. SISTRUNK,
Clerk Circuit Court, Marion Co., Fla.
EDWIN SPENCER,
Complainant's Solicitor. 6-12.

NOTICE OF FINAL DISCHARGE

Notice is hereby given that, on the 12th day of January, 1909, I will, as executor of the last will and testament of Julia T. Munroe, deceased, present my final accounts and vouchers to the Hon. Joseph Bell, Judge of probate, at his office at Ocala, Florida. Will make my final settlement and apply for final discharge.

June 1, 1908.
T. T. MUNROE,
As Executor of the Last Will and Testament of the late Julia T. Munroe.
6-5-6m.

IT WILL PAY YOU!

If you have on hand to sell, or if you are thinking of coming to Florida to make it your home, or if you desire to invest in any kind of Florida Property, SEE OR WRITE TO
J. H. LIVINGSTON & SONS
REAL ESTATE
Ocala, Fla.